





GRADE A INDIA WAREHOUSING REPORT

Q2 CY'24





Key Findings

As demand for Grade A warehousing spaces in India continued to outstrip supply in H1 2024, India recorded its lowest-ever PAN India vacancy number at 8.2%. 20.3 msf of Grade A leasing demand was recorded in H1 CY'24 vs supply infusion of 14.8 msf only. The ratio of Demand to Supply was recorded at 1.4X for H1 CY'2024. In line with this demand-supply gap, rentals also showed robust growth, leading to a 4% increase in average rental rates in Q2 CY'24 over the last 12 months.

Around 2/3rd of this demand came from the 3PL, Manufacturing and Electrical sectors. MMR, Pune and NCR led the market in H1 contributing around 65% to the overall demand.

Bengaluru is exhibiting steady growth in warehouse economics with a consistent rise in demand and addition of supply for the past two years. Contrast this with Pune, which is seeing extremely high demand and a shortage in supply. We estimate, based on the current planned upcoming supply and demand scenario in Pune, that the city will be in severe shortage of grade A warehousing spaces by H1 2025, and could result in high rentals.

300 MSF

Estimated Grade A/A+ READY STOCK of India by 2025 end.

1.7%

Decline in Grade A/A+ VACANCY across top 6-cities in 12 months.

~4%

Increase in Grade A/A+ **PASSING RENATAL** in Q2 CY'24 over the last 12 months on a Pan-India basis.



Contribution of MMR & Pune to Pan-India Grade A/A+ warehousing DEMAND in H1 CY'24.

52%

Contribution of MMR & NCR to Pan-India Grade A/A+ warehousing SUPPLY in H1 CY'24.

1.4_x

Demand to Supply ratio for H1 CY'24.

CRE Matrix | Quarterly Report | India Warehousing | Q2 CY'24



Increase in Grade A/A+ <u>supply</u> of BENGALURU in Q2 CY'24 vs Q1 CY'24.

CREDAÎ

Pan India

Grade A Fundamentals

• H1 CY'24 Supply (msf)	14.8
• H1 CY'24 Demand (msf)	20.3
• Current Grade A Stock (msf)	238.5
Vacancy	8.2%

City-wise Highlights MMR & Pune Contributed To H1 CY'24 Demand MMR & NCR 52% To H1 CY'24 Supply **Market Trends**

Warehousing Sector Trending



Electrical/

Electronics

9%



H1 CY'24

City Snapshot

0



Delhi-NCR

Grade A Fundamentals

• H1 CY'24 Supply (msf)	4.2
• H1 CY'24 Demand (msf)	3.4
• Current Grade A Stock (msf)	71.3
• Vacancy	10.6%

Warehousing Transaction Size



Major Transactions

Toyotsu Ambika Automotive Safety Components, IndoSpace Industrial & Logistics Park (Badli) 183,487 sqft |₹ 26.2 psf

Mochiko Sports, Plot No. A-8 (Sector 87 Noida) 111,569 sqft | ₹24.7 psf



Maxop Engineering Company,Plot No. 30A (Sector 2A Manesar)62,815 sqftI ₹27.9 psf

Top Markets by Demand _

35%	22%	19%	12%	12%
Noida Gurugr	am 🛛 Luhari	Manesa	r ∎(Others

Sector Occupancy _____



Pharma/Life Sciences

MMR

CRED/

Grade A Fundamentals

• H1 CY'24 Supply (msf)	3.5
H1 CY'24 Demand (msf)	5.2
• Current Grade A Stock (msf)	45.6
Vacancy	7.1%

Warehousing Transaction Size



Major Transactions

DHL, **RK Empire** 396,335 sqft

|₹22.3 psf

Toll India Logistics, Ratan Logistics Park (Amane) 275,000 sqft | ₹26.1 psf

LP Logiscience, Sumit Mhatre industrial Park



140,769 sqft l ₹22.1 psf

D-Kit Media, Setra Park (Talawali Bhiwandi) | ₹26.2 psf 99,658 sqft

Note: Rentals and Leasable Area mentioned above are in terms of Carpet Area.

Top Markets by Demand

		3% -	2% \
	65%	13% 7% 5% 5%	
Bhiwandi	Kalyan	Mumbai_Incity Navi Mum	bai
Panvel	JNPT	■ Thane_Incity	

Sector Occupancy

Automotive



Pune

Grade A Fundamentals

• H1 CY'24 Supply (msf)	2.0
• H1 CY'24 Demand (msf)	4.6
• Current Grade A Stock (msf)	38.4
• Vacancy	6.0%

Warehousing Transaction Size _



Major Transactions

MRF, NDR Tradehouse 385,000 sqft | ₹27.3 psf

Atomberg Innovation, KSH Infrapark 3 (Varale) 159,442 sqft | ₹28.5 psf

Mahindra Logistics,



Horizon (Embassy) Industrial Park Chakan 150,952 sqft | ₹25.7 psf

Top Markets by Demand

	,		2% - 1%
	50%	30%	13% 4%
Chakan	Pimpri	■Rangangaon ■Incity	
■ Mulshi	■ Kondhwa	Manjari	

Sector Occupancy _____



Bengaluru

Grade A Fundamentals

• H1 CY'24 Supply (msf)	2.7
• H1 CY'24 Demand (msf)	3.2
• Current Grade A Stock (msf)	35.5
Vacancy	7.9%

Warehousing Transaction Size



Major Transactions

PepsiCo,



^ Market Rent = Wt. Avg. rent paid by tenants for all leases signed in that quarter

Netrack Enclosures, Plot No. 130-132 (Machohalli) 120,960 sqft | ₹20.8 psf

Top Markets by Demand

	2			e d	2% -\	19 \
44%		28%	9%	9%	7%	
■ Bommasandra ■ Hosur ■ Bidadi		kote & Soukya Road Ihanka	■ Neelan ■ Incity	nangali	ב	

Sector Occupancy _____



Chennai

Grade A Fundamentals

• H1 CY'24 Supply (msf)	1.9
• H1 CY'24 Demand (msf)	2.9
• Current Grade A Stock (msf)	31.2
Vacancy	7.4%

Warehousing Transaction Size



Major Transactions

Masterhill India, OneHub Chennai Industrial Park 119,594 sqft | ₹22.0 psf

Johnson Lifts, NDR Irrugattukotai Park 102,500 sqft | ₹21.0 psf

HI-P India Technology, Polyhose Logistics Park 92,264 sqft |₹25.0 psf



Cooperwind India, Greenbase Industrial & Logistics Park (Oragadam) 55,835 sqft |₹26.3 psf

Top Markets by Demand

	76%		10%	8%	6%
Oragadam 🗕	Panapakkam	■ Che	engalpat	tu	
Pollivakkam	Puduvoyal	■ Inci	ty		

Sector Occupancy _____

Pharma/Life Sciences



E-Commerce

Hyderabad

Grade A Fundamentals

• H1 CY'24 Supply (msf)	0.5
• H1 CY'24 Demand (msf)	1.1
• Current Grade A Stock (msf)	16.5
• Vacancy	8.3%

Warehousing Transaction Size



Major Transactions

Delhivery,





Note: _ ^ Market Rent = Wt. Avg. rent paid by tenants for all leases signed in that quarter

JCK Horizon Industrial Park 62,936 sqft | ₹20.0 psf

Top Markets by Demand

			3%
65%		25%	7%
Shamshabad	Medchal	■ Incity	
Vikarabad	Patancheru	Autonagar	

Sector Occupancy _____ Retail 14% Manufac-E-Commerce 5% 3PL turing Others 23% 22% 19% 3% Electrical/Electronics Pharma/Life Sciences Automotive





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Great Retail Indian Pyramids <u>GRIP - Unlocked</u>

September 2024







July 2024



Hyderabad Housing Report



NORTH-WEST Rising; <u>Bengaluru</u>

August 2024

Hyderabad Housing Report July 2024



CRE Lease Matrix

CRE Lease Matrix is a cloud-based Lease Management and Asset Management platform developed by CRE Matrix after experience of abstracting more than 2 Lakh leases in the commercial real estate space. The product offers Lease abstraction solutions, Inventory Management, Document Management & Invoicing for management of your commercial real estate portfolio or leases. Users can track Critical dates, create Revenue-Expense reports, configure Alerts on renewals, notices, escalations etc.

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